

	Dec 31, 21	Dec 31, 20	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
1Bank Check	77,909.28	52,260.10	25,649.18	49.08%
1Bank Saving	50,139.54	50,134.55	4.99	0.01%
Total Checking/Savings	128,048.82	102,394.65	25,654.17	25.05%
Total Current Assets	128,048.82	102,394.65	25,654.17	25.05%
TOTAL ASSETS	128,048.82	102,394.65	25,654.17	25.05%
LIABILITIES & EQUITY	0.00	0.00	0.00	0.0%

APA Colorado
Profit & Loss
January through December 2021

Jan - Dec 21

Ordinary Income/Expense

Income

Admin Inc

Interest	4.99
Law Book Sales	327.50
Marketing Swag Income	12.00
Membership Dues	
APA Memberships	68,182.45
Chap Only Membership	1,550.00
Total Membership Dues	69,732.45
Payroll Protection Program	0.90
Sponsorships	17,302.02
Total Admin Inc	87,379.86

Advertising

Web Jobs Consul Dir	1,626.50
Total Advertising	1,626.50

Events

Chapter Events

Statewide Chapter Events	200.00
Total Chapter Events	200.00

Regional/Representatives

Central Mountain Income	240.00
Total Regional/Representatives	240.00

Total Events	440.00
--------------	--------

State Conference Income

Registration Income	100,391.01
Total State Conference Income	100,391.01

Total Income	189,837.37
--------------	------------

Expense

Administration

Bank Service Charges	303.62
Board Expenses	1,375.62
Insurance	1,707.00
Membership Dues	391.00
Office Supplies	1,891.99
Phone & Other	507.35
Postage & PO Box	182.00
Printing/Marketing Materials	848.00
Registration Fees	162.90
Software	1,948.00
Tax Accounting	2,936.37
Travel	437.98
Total Administration	12,691.83

Education Ex

Provider Fees	1,254.00
Staff Development	125.00
	125.00

APA Colorado
Profit & Loss
January through December 2021

	<u>Jan - Dec 21</u>
Total Education Ex	1,379.00
Events Exp	
Committee Expense	
FAICP Advisory Expense	380.00
Healthy Communities Expense	302.05
Total Committee Expense	<u>682.05</u>
Regional Event Exp	
Central Mtn Expense	284.30
Total Regional Event Exp	<u>284.30</u>
Total Events Exp	966.35
Legislative Expense	
Lobbying	5,579.96
Research	20,519.88
Total Legislative Expense	<u>26,099.84</u>
Member Services	
Awards	437.59
Website	101.25
Total Member Services	<u>538.84</u>
Payroll Expenses	3,099.05
Personnel	
Admin Salary	45,975.48
Payroll Taxes	3,769.94
Retirement	2,298.80
Workers Comp	208.00
Total Personnel	<u>52,252.22</u>
State Conference	
Conference Expenses	
AV WiFi App	27,355.99
Food & Beverage	31,008.99
Printing Logo	591.54
Receptions	6,601.28
Speakers Keynote	1,600.00
Supplies	156.34
Total Conference Expenses	<u>67,314.14</u>
Future Confernces	<u>842.14</u>
Total State Conference	<u>68,156.28</u>
Total Expense	<u>165,183.41</u>
Net Ordinary Income	24,653.96
Net Income	<u><u>24,653.96</u></u>

APA Colorado

Profit & Loss Prev Year Comparison

January through December 2021

	Jan - Dec 21	Jan - Dec 20	\$ Change	% Change
Ordinary Income/Expense				
Income				
Admin Inc				
Interest	4.99	11.16	-6.17	-55.29%
Law Book Sales	327.50	409.50	-82.00	-20.02%
Marketing Swag Income	12.00	120.00	-108.00	-90.0%
Membership Dues				
APA Memberships	68,182.45	64,974.50	3,207.95	4.94%
Chap Only Membership	1,550.00	1,900.00	-350.00	-18.42%
Total Membership Dues	69,732.45	66,874.50	2,857.95	4.27%
Payroll Protection Program	0.90	8,800.00	-8,799.10	-99.99%
PIC Interest	0.00	125.00	-125.00	-100.0%
Sponsorships	17,302.02	17,069.00	233.02	1.37%
Total Admin Inc	87,379.86	93,409.16	-6,029.30	-6.46%
Advertising				
Web Jobs Consul Dir	1,626.50	650.00	976.50	150.23%
Total Advertising	1,626.50	650.00	976.50	150.23%
Events				
Chapter Events				
Statewide Chapter Events	200.00	0.00	200.00	100.0%
Total Chapter Events	200.00	0.00	200.00	100.0%
Regional/Representatives				
Central Mountain Income	240.00	0.00	240.00	100.0%
South Central Income	0.00	440.00	-440.00	-100.0%
Total Regional/Representatives	240.00	440.00	-200.00	-45.46%
Total Events	440.00	440.00	0.00	0.0%
State Conference Income				
Registration Income	100,391.01	37,832.58	62,558.43	165.36%
Total State Conference Income	100,391.01	37,832.58	62,558.43	165.36%
Total Income	189,837.37	132,331.74	57,505.63	43.46%
Expense				
Administration				
Bank Service Charges	303.62	235.84	67.78	28.74%
Board Expenses	1,375.62	275.74	1,099.88	398.88%
Insurance	1,707.00	1,696.00	11.00	0.65%
Membership Dues	391.00	336.00	55.00	16.37%
Office Supplies	1,891.99	239.48	1,652.51	690.04%
Phone & Other	507.35	574.40	-67.05	-11.67%
PIC	0.00	0.00	0.00	0.0%
Postage & PO Box	182.00	170.56	11.44	6.71%
Printing/Marketing Materials	848.00	0.00	848.00	100.0%
Registration Fees	162.90	260.00	-97.10	-37.35%
Software	1,948.00	1,472.20	475.80	32.32%
Tax Accounting	2,936.37	782.17	2,154.20	275.41%

APA Colorado

Profit & Loss Prev Year Comparison

January through December 2021

	Jan - Dec 21	Jan - Dec 20	\$ Change	% Change
Travel	437.98	425.06	12.92	3.04%
Total Administration	12,691.83	6,467.45	6,224.38	96.24%
Education Ex				
Provider Fees	1,254.00	1,404.00	-150.00	-10.68%
Scholarship	0.00	1,500.00	-1,500.00	-100.0%
Staff Development	125.00	0.00	125.00	100.0%
Total Education Ex	1,379.00	2,904.00	-1,525.00	-52.51%
Events Exp				
Committee Expense				
FAICP Advisory Expense	380.00	0.00	380.00	100.0%
Healthy Communities Expense	302.05	0.00	302.05	100.0%
Total Committee Expense	682.05	0.00	682.05	100.0%
Regional Event Exp				
Central Mtn Expense	284.30	0.00	284.30	100.0%
South Central Expense	0.00	488.00	-488.00	-100.0%
Total Regional Event Exp	284.30	488.00	-203.70	-41.74%
Total Events Exp	966.35	488.00	478.35	98.02%
Legislative Expense				
Lobbying	5,579.96	6,737.92	-1,157.96	-17.19%
Research	20,519.88	21,713.76	-1,193.88	-5.5%
Total Legislative Expense	26,099.84	28,451.68	-2,351.84	-8.27%
Member Services				
Alliance Groups	0.00	2,000.00	-2,000.00	-100.0%
Awards	437.59	683.41	-245.82	-35.97%
Website	101.25	3,500.00	-3,398.75	-97.11%
Total Member Services	538.84	6,183.41	-5,644.57	-91.29%
Payroll Expenses	3,099.05	5,215.45	-2,116.40	-40.58%
Personnel				
Admin Salary	45,975.48	44,207.16	1,768.32	4.0%
Intern	0.00	500.00	-500.00	-100.0%
Payroll Taxes	3,769.94	3,781.62	-11.68	-0.31%
Retirement	2,298.80	3,017.36	-718.56	-23.81%
Workers Comp	208.00	216.00	-8.00	-3.7%
Total Personnel	52,252.22	51,722.14	530.08	1.03%
State Conference				
Conference Expenses				
AV WiFi App	27,355.99	4,631.86	22,724.13	490.61%
Food & Beverage	31,008.99	0.00	31,008.99	100.0%
Printing Logo	591.54	0.00	591.54	100.0%
Receptions	6,601.28	0.00	6,601.28	100.0%
Speakers Keynote	1,600.00	3,500.00	-1,900.00	-54.29%
Supplies	156.34	0.00	156.34	100.0%
Total Conference Expenses	67,314.14	8,131.86	59,182.28	727.78%
Future Confernces	842.14	1,000.00	-157.86	-15.79%

APA Colorado
Profit & Loss Prev Year Comparison
January through December 2021

	Jan - Dec 21	Jan - Dec 20	\$ Change	% Change
Total State Conference	68,156.28	9,131.86	59,024.42	646.36%
Total Expense	165,183.41	110,563.99	54,619.42	49.4%
Net Ordinary Income	24,653.96	21,767.75	2,886.21	13.26%
Net Income	24,653.96	21,767.75	2,886.21	13.26%

APA Colorado

Profit & Loss Budget vs. Actual

January through December 2021

	Jan - Dec 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Admin Inc				
Interest	4.99	15.00	-10.01	33.27%
Law Book Sales	327.50	400.00	-72.50	81.88%
Marketing Swag Income	12.00	150.00	-138.00	8.0%
Membership Dues				
APA Memberships	68,182.45	49,000.00	19,182.45	139.15%
Chap Only Membership	1,550.00	2,000.00	-450.00	77.5%
Total Membership Dues	69,732.45	51,000.00	18,732.45	136.73%
Payroll Protection Program	0.90			
Sponsorships	17,302.02	25,000.00	-7,697.98	69.21%
Total Admin Inc	87,379.86	76,565.00	10,814.86	114.13%
Advertising				
Web Jobs Consul Dir	1,626.50	650.00	976.50	250.23%
Total Advertising	1,626.50	650.00	976.50	250.23%
Education				
Scholarship	0.00	1,500.00	-1,500.00	0.0%
Total Education	0.00	1,500.00	-1,500.00	0.0%
Events				
Chapter Events				
National Reception	0.00	0.00	0.00	0.0%
Statewide Chapter Events	200.00	2,000.00	-1,800.00	10.0%
Total Chapter Events	200.00	2,000.00	-1,800.00	10.0%
Committees				
APAS Income	0.00	0.00	0.00	0.0%
Awards Income	0.00	200.00	-200.00	0.0%
EDI Income	0.00	200.00	-200.00	0.0%
EPP Income	0.00	200.00	-200.00	0.0%
FAICP Advisory Income	0.00	200.00	-200.00	0.0%
Great Places Income	0.00	200.00	-200.00	0.0%
Healthy Communities Income	0.00	200.00	-200.00	0.0%
Legislative Income	0.00	750.00	-750.00	0.0%
Membership Income	0.00	200.00	-200.00	0.0%
OCC Income	0.00	200.00	-200.00	0.0%
PDC Income	0.00	200.00	-200.00	0.0%
Sustainability Income	0.00	200.00	-200.00	0.0%
Youth In Planning Income	0.00	200.00	-200.00	0.0%
Total Committees	0.00	2,950.00	-2,950.00	0.0%
Regional/Representatives				
Central Mountain Income	240.00	200.00	40.00	120.0%
Metro Income	0.00	200.00	-200.00	0.0%
North Central Income	0.00	200.00	-200.00	0.0%
Northwest Income	0.00	200.00	-200.00	0.0%

APA Colorado
Profit & Loss Budget vs. Actual
January through December 2021

	Jan - Dec 21	Budget	\$ Over Budget	% of Budget
South Central Income	0.00	200.00	-200.00	0.0%
Southwest Income	0.00	200.00	-200.00	0.0%
Total Regional/Representatives	240.00	1,200.00	-960.00	20.0%
Total Events	440.00	6,150.00	-5,710.00	7.15%
State Conference Income				
Registration Income	100,391.01	98,750.00	1,641.01	101.66%
Total State Conference Income	100,391.01	98,750.00	1,641.01	101.66%
Total Income	189,837.37	183,615.00	6,222.37	103.39%
Expense				
Administration				
Bank Service Charges	303.62	500.00	-196.38	60.72%
Board Expenses	1,375.62	750.00	625.62	183.42%
Insurance	1,707.00	1,700.00	7.00	100.41%
Membership Dues	391.00	340.00	51.00	115.0%
Office Supplies	1,891.99	350.00	1,541.99	540.57%
Phone & Other	507.35	540.00	-32.65	93.95%
PIC	0.00	0.00	0.00	0.0%
Postage & PO Box	182.00	150.00	32.00	121.33%
Printing/Marketing Materials	848.00	1,000.00	-152.00	84.8%
Registration Fees	162.90	850.00	-687.10	19.17%
Software	1,948.00	1,650.00	298.00	118.06%
Tax Accounting	2,936.37	800.00	2,136.37	367.05%
Travel	437.98	3,000.00	-2,562.02	14.6%
Total Administration	12,691.83	11,630.00	1,061.83	109.13%
Education Ex				
Provider Fees	1,254.00	1,405.00	-151.00	89.25%
Scholarship	0.00	1,500.00	-1,500.00	0.0%
Staff Development	125.00	100.00	25.00	125.0%
Total Education Ex	1,379.00	3,005.00	-1,626.00	45.89%
Events Exp				
Chapter Events Exp				
Nat'l Conf Reception	0.00	0.00	0.00	0.0%
Statewide Chapter Events Exp	0.00	1,000.00	-1,000.00	0.0%
Total Chapter Events Exp	0.00	1,000.00	-1,000.00	0.0%
Committee Expense				
APAS Expense	0.00	0.00	0.00	0.0%
Awards Expense	0.00	250.00	-250.00	0.0%
EDI Expense	0.00	600.00	-600.00	0.0%
EPP Expenses	0.00	250.00	-250.00	0.0%
FAICP Advisory Expense	380.00	250.00	130.00	152.0%
Great Places Expense	0.00	250.00	-250.00	0.0%
Healthy Communities Expense	302.05	250.00	52.05	120.82%
Legislative Expense	0.00	750.00	-750.00	0.0%
Membership Expense	0.00	250.00	-250.00	0.0%

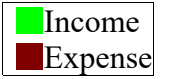
APA Colorado Profit & Loss Budget vs. Actual January through December 2021

	Jan - Dec 21	Budget	\$ Over Budget	% of Budget
OCC Expense	0.00	250.00	-250.00	0.0%
PDC Expense	0.00	250.00	-250.00	0.0%
Sustainability Expense	0.00	250.00	-250.00	0.0%
Youth In Planning	0.00	250.00	-250.00	0.0%
Total Committee Expense	682.05	3,850.00	-3,167.95	17.72%
Regional Event Exp				
Central Mtn Expense	284.30	250.00	34.30	113.72%
Metro Expense	0.00	250.00	-250.00	0.0%
North Central Expense	0.00	250.00	-250.00	0.0%
Northwest Expense	0.00	250.00	-250.00	0.0%
South Central Expense	0.00	250.00	-250.00	0.0%
Southwest Expense	0.00	250.00	-250.00	0.0%
Total Regional Event Exp	284.30	1,500.00	-1,215.70	18.95%
Total Events Exp	966.35	6,350.00	-5,383.65	15.22%
Legislative Expense				
Lobbying	5,579.96	6,920.00	-1,340.04	80.64%
Research	20,519.88	20,720.00	-200.12	99.03%
Total Legislative Expense	26,099.84	27,640.00	-1,540.16	94.43%
Member Services				
Alliance Groups	0.00	2,500.00	-2,500.00	0.0%
Awards	437.59	1,000.00	-562.41	43.76%
Website	101.25	0.00	101.25	100.0%
Total Member Services	538.84	3,500.00	-2,961.16	15.4%
Payroll Expenses	3,099.05			
Personnel				
Admin Salary	45,975.48	46,020.00	-44.52	99.9%
Intern	0.00	1,000.00	-1,000.00	0.0%
Payroll Taxes	3,769.94	3,720.00	49.94	101.34%
Retirement	2,298.80	1,495.00	803.80	153.77%
Workers Comp	208.00	250.00	-42.00	83.2%
Total Personnel	52,252.22	52,485.00	-232.78	99.56%
State Conference				
Conference Expenses				
AV WiFi App	27,355.99	25,000.00	2,355.99	109.42%
Food & Beverage	31,008.99	55,000.00	-23,991.01	56.38%
Mobile Tours	0.00	400.00	-400.00	0.0%
Printing Logo	591.54	1,250.00	-658.46	47.32%
Receptions	6,601.28	8,000.00	-1,398.72	82.52%
Speakers Keynote	1,600.00	7,500.00	-5,900.00	21.33%
Supplies	156.34	700.00	-543.66	22.33%
Total Conference Expenses	67,314.14	97,850.00	-30,535.86	68.79%
Future Confernces	842.14	1,000.00	-157.86	84.21%
Total State Conference	68,156.28	98,850.00	-30,693.72	68.95%
Total Expense	165,183.41	203,460.00	-38,276.59	81.19%

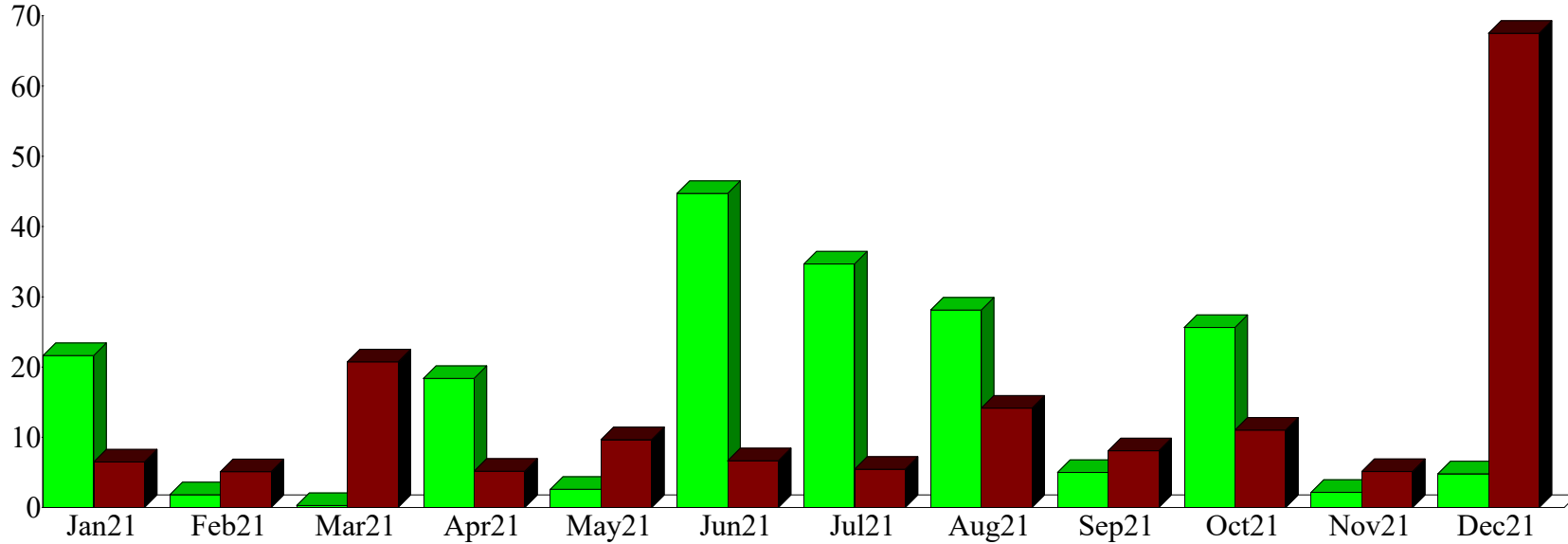
APA Colorado
Profit & Loss Budget vs. Actual
January through December 2021

	Jan - Dec 21	Budget	\$ Over Budget	% of Budget
Net Ordinary Income	24,653.96	-19,845.00	44,498.96	-124.23%
Net Income	24,653.96	-19,845.00	44,498.96	-124.23%

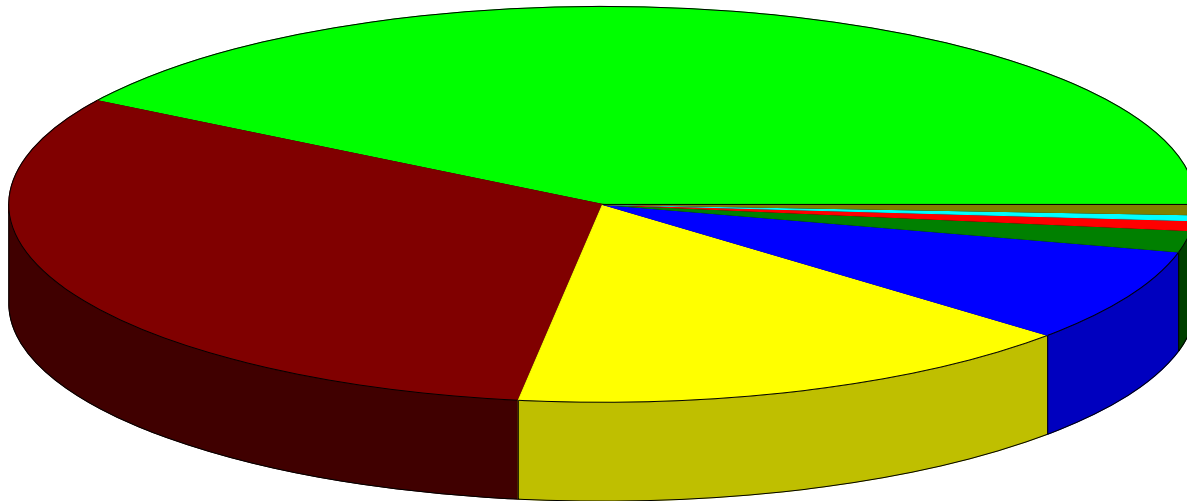
Income and Expense by Month
January through December 2021



\$ in 1,000's



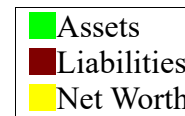
Expense Summary
January through December 2021



State Conference	41.26%
Personnel	31.63
Legislative Expense	15.80
Administration	7.68
Payroll Expenses	1.88
Education Ex	0.83
Events Exp	0.59
Member Services	0.33
Total	\$165,183.41

By Account

Net Worth by Month
As of December 31, 2021



\$ in 1,000's

