

**APA Colorado**  
**Profit & Loss**  
January through December 2020

Jan - Dec 20

Ordinary Income/Expense

Income

Admin Inc

Interest	11.16
Law Book Sales	409.50
Marketing Swag Income	120.00
Membership Dues	
APA Memberships	64,974.50
Chap Only Membership	1,900.00
Total Membership Dues	66,874.50
Payroll Protection Program	8,800.00
PIC Interest	125.00
Total Admin Inc	76,340.16

Advertising

Web Ads/Jobs	650.00
Total Advertising	650.00

Events

Regional/Representatives	
South Central Income	440.00
Total Regional/Representatives	440.00
Total Events	440.00

State Conference Income

Registration Income	37,832.58
Sponsorships	17,069.00
Total State Conference Income	54,901.58

Total Income 132,331.74

Expense

Administration

Bank Service Charges	235.84
Board Expenses	275.74
Insurance	1,696.00
Membership Dues	336.00
Office Supplies	239.48
Phone & Other	574.40
PIC	0.00
Postage & PO Box	170.56
Registration Fees	260.00
Software	1,472.20
Tax Accounting	782.17
Travel	425.06
Total Administration	6,467.45

Education Ex

Provider Fees	1,404.00
Scholarship	1,500.00
Total Education Ex	2,904.00

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	<u>Jan - Dec 20</u>
<b>Events Exp</b>	
<b>Regional Event Exp</b>	
South Central Expense	488.00
<b>Total Regional Event Exp</b>	<u>488.00</u>
<b>Total Events Exp</b>	488.00
<b>Legislative Expense</b>	
Lobbying	6,737.92
Research	21,713.76
<b>Total Legislative Expense</b>	<u>28,451.68</u>
<b>Member Services</b>	
Alliance Groups	2,000.00
Awards	683.41
Website	3,500.00
<b>Total Member Services</b>	<u>6,183.41</u>
<b>Payroll Expenses</b>	5,215.45
<b>Personnel</b>	
Admin Salary	44,207.16
Intern	500.00
Payroll Taxes	3,781.62
Retirement	3,017.36
Workers Comp	216.00
<b>Total Personnel</b>	<u>51,722.14</u>
<b>State Conference</b>	
<b>Conference Expenses</b>	
AV   WiFi   App	4,631.86
Speakers   Keynote	3,500.00
<b>Total Conference Expenses</b>	<u>8,131.86</u>
Future Confernces	1,000.00
<b>Total State Conference</b>	<u>9,131.86</u>
<b>Total Expense</b>	<u>110,563.99</u>
<b>Net Ordinary Income</b>	<u>21,767.75</u>
<b>Net Income</b>	<u><u>21,767.75</u></u>