

APA Colorado
Profit & Loss Budget vs. Actual
January through December 2019

	Jan - Dec 19	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Admin Inc				
Chap Only Membership	2,735.00	2,000.00	735.00	136.75%
Interest	90.74	100.00	-9.26	90.74%
Law Book Sales	215.29	500.00	-284.71	43.06%
Marketing Swag Income	373.00	250.00	123.00	149.2%
National Membership Rebate	60,355.99	63,500.00	-3,144.01	95.05%
PIC Interest	500.00	500.00	0.00	100.00%
PIC Loan Repayment	-718.30			
Total Admin Inc	63,551.72	66,850.00	-3,298.28	95.07%
Advertising				
Newsletter Adv	0.00	250.00	-250.00	0.0%
Web Ads/Jobs	1,465.00	750.00	715.00	195.33%
Total Advertising	1,465.00	1,000.00	465.00	146.5%
Education				
Scholarship	2,000.00	2,000.00	0.00	100.0%
Total Education	2,000.00	2,000.00	0.00	100.0%
Events				
Chapter Events				
National Reception	3,082.84	500.00	2,582.84	616.57%
Statewide Chapter Events	0.00	1,500.00	-1,500.00	0.0%
Total Chapter Events	3,082.84	2,000.00	1,082.84	154.14%
Committees				
APAS Income	0.00	200.00	-200.00	0.0%
Awards Income	0.00	200.00	-200.00	0.0%
CAT Inco	0.00	200.00	-200.00	0.0%
Diversity Income	0.00	200.00	-200.00	0.0%
EPP Income	0.00	200.00	-200.00	0.0%
FAICP Advisory Income	0.00	200.00	-200.00	0.0%
Great Places Income	0.00	200.00	-200.00	0.0%
Healthy Communities Income	0.00	200.00	-200.00	0.0%
Legislative Income	1,142.69	600.00	542.69	190.45%
Membership Income	0.00	200.00	-200.00	0.0%
OCC Income	0.00	200.00	-200.00	0.0%
PDC Income				
AICP Workshops & Training	0.00	0.00	0.00	0.0%
Educ - Other	0.00	0.00	0.00	0.0%
PDC Income - Other	0.00	200.00	-200.00	0.0%
Total PDC Income	0.00	200.00	-200.00	0.0%
Sustainability Income	0.00	200.00	-200.00	0.0%
Youth In Planning Income	0.00	200.00	-200.00	0.0%
Total Committees	1,142.69	3,200.00	-2,057.31	35.71%
Regional/Representatives				

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Central Mountain Income	0.00	200.00	-200.00	0.0%
Metro Income	0.00	200.00	-200.00	0.0%
North Central Income	287.21	200.00	87.21	143.61%
Northwest Income	0.00	200.00	-200.00	0.0%
South Central Income	262.13	200.00	62.13	131.07%
Southwest Income	0.00	200.00	-200.00	0.0%
Total Regional/Representatives	549.34	1,200.00	-650.66	45.78%
Total Events	4,774.87	6,400.00	-1,625.13	74.61%
State Conference Income				
Registration Income	124,331.46	135,000.00	-10,668.54	92.1%
Sponsorships	40,100.00	40,000.00	100.00	100.25%
Total State Conference Income	164,431.46	175,000.00	-10,568.54	93.96%
Total Income	236,223.05	251,250.00	-15,026.95	94.02%
Expense				
Administration				
Bank Service Charges	451.88	1,000.00	-548.12	45.19%
Board Expenses	1,417.80	1,500.00	-82.20	94.52%
Insurance	1,660.00	750.00	910.00	221.33%
Membership Dues	325.00	500.00	-175.00	65.0%
Office Supplies	1,870.83	1,500.00	370.83	124.72%
Phone & Other	489.21	500.00	-10.79	97.84%
PIC	0.00	0.00	0.00	0.0%
Postage & PO Box	149.31	150.00	-0.69	99.54%
Printing/Marketing Materials	3,033.92	2,500.00	533.92	121.36%
Registration Fees	840.00	2,800.00	-1,960.00	30.0%
Software	1,514.02	2,000.00	-485.98	75.7%
Tax Accounting	0.00	5,000.00	-5,000.00	0.0%
Travel	11,455.51	13,000.00	-1,544.49	88.12%
Total Administration	23,207.48	31,200.00	-7,992.52	74.38%
Education Ex				
Provider Fees	1,404.00	1,405.00	-1.00	99.93%
Scholarship	3,500.00	3,500.00	0.00	100.0%
Staff Development	0.00	500.00	-500.00	0.0%
Total Education Ex	4,904.00	5,405.00	-501.00	90.73%
Events Exp				
Chapter Events Exp				
Nat'l Conf Reception	4,240.50	2,500.00	1,740.50	169.62%
Statewide Chapter Events Exp	3,765.04	5,000.00	-1,234.96	75.3%
Total Chapter Events Exp	8,005.54	7,500.00	505.54	106.74%
Committee Expense				
APAS Expense	0.00	500.00	-500.00	0.0%
Awards Expense	0.00	500.00	-500.00	0.0%
CAT Expe	0.00	500.00	-500.00	0.0%
Diversity Expense	0.00	500.00	-500.00	0.0%

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EPP Expenses	173.22	500.00	-326.78	34.64%
FAICP Advisory Expense	190.00	500.00	-310.00	38.0%
Great Places Expense	102.00	500.00	-398.00	20.4%
Healthy Communities Expense	200.00	500.00	-300.00	40.0%
Legislative Expense	1,255.21	500.00	755.21	251.04%
Membership Expense	0.00	500.00	-500.00	0.0%
OCC Expens	0.00	500.00	-500.00	0.0%
PDC Expens				
Educ Exp-Other	150.00			
PDC Expens - Other	96.40	500.00	-403.60	19.28%
Total PDC Expens	246.40	500.00	-253.60	49.28%
Sustainability Expense	209.67	500.00	-290.33	41.93%
Youth In Planning	0.00	6,000.00	-6,000.00	0.0%
Total Committee Expense	2,376.50	12,500.00	-10,123.50	19.01%
Regional Event Exp				
Central Mtn Expense	0.00	500.00	-500.00	0.0%
Metro Expense	102.58	500.00	-397.42	20.52%
North Central Expense	132.17	500.00	-367.83	26.43%
Northwest Expense	0.00	500.00	-500.00	0.0%
South Central Expense	1,133.94	500.00	633.94	226.79%
Southwest Expense	615.26	500.00	115.26	123.05%
Total Regional Event Exp	1,983.95	3,000.00	-1,016.05	66.13%
Total Events Exp	12,365.99	23,000.00	-10,634.01	53.77%
Legislative Expense				
Lobbying	6,478.80	6,500.00	-21.20	99.67%
Research	20,536.28	19,500.00	1,036.28	105.31%
Total Legislative Expense	27,015.08	26,000.00	1,015.08	103.9%
Member Services				
Alliance Groups	2,000.00	2,500.00	-500.00	80.0%
Awards	963.11	1,000.00	-36.89	96.31%
Website	75.00	0.00	75.00	100.0%
Total Member Services	3,038.11	3,500.00	-461.89	86.8%
Personnel				
Admin Salary	42,506.88	45,000.00	-2,493.12	94.46%
Intern	881.25	8,000.00	-7,118.75	11.02%
Payroll Taxes	3,409.84	4,500.00	-1,090.16	75.77%
Retirement	2,550.48	2,500.00	50.48	102.02%
Workers Comp	198.00	265.00	-67.00	74.72%
Total Personnel	49,546.45	60,265.00	-10,718.55	82.21%
State Conference				
Conference Expenses				
AV WiFi App	29,657.90	15,000.00	14,657.90	197.72%
Food & Beverage	127,472.59	88,000.00	39,472.59	144.86%
Mobile Tours	1,744.54	1,500.00	244.54	116.3%

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Other	0.00	1,500.00	-1,500.00	0.0%
Printing Logo	2,906.06	2,000.00	906.06	145.3%
Receptions	21,225.00	10,000.00	11,225.00	212.25%
Speakers Keynote	12,006.41	5,000.00	7,006.41	240.13%
Supplies	1,102.70	2,000.00	-897.30	55.14%
Total Conference Expenses	196,115.20	125,000.00	71,115.20	156.89%
Future Confernces	1,500.00	3,000.00	-1,500.00	50.0%
Total State Conference	197,615.20	128,000.00	69,615.20	154.39%
Total Expense	317,692.31	277,370.00	40,322.31	114.54%
Net Ordinary Income	-81,469.26	-26,120.00	-55,349.26	311.9%
Net Income	-81,469.26	-26,120.00	-55,349.26	311.9%